Letter of Invitation

Dear members and friends of the MIT Club of Germany

On the occasion of the MIT Club of Germany Annual Meeting 2009, we warmly invite you to join us at the Symposium on

“The Financial Crisis: Repercussions and Remedies”
with keynote
"The Economic Decline of the West; Cyclical, or Secular?"

Date: October 10, 2009
Venue: Hotel Westin Grand Frankfurt
Konrad Adenauer Straße 7
60313 Frankfurt/Main

Attached you will find:
- The Agenda of the event
- The registration form
- The speakers’ biographies
- Information on the Westin Hotel with link for online room reservation

As you can see, we have succeeded in engaging high profile speakers from different parts of the world with outstanding background.

We look forward to your participation

With best regards

The Board
MIT Club of Germany e.V.
Symposium

“The Financial Crisis: Repercussions and Remedies”

Date: Saturday October 10, 2009
Venue: Westin Grand Frankfurt
Konrad Adenauer Straße 7
60313 Frankfurt/Main

Agenda:
15:00 – 16:30 Panel discussion
17:00 – 17:30 Cocktail reception
18:00 – 19:00 Keynote speech by Mr. Jonathan Moynihan:
"The Economic Decline of the West; Cyclical, or Secular?"
19:30 – 21:00 Dinner
21:00 – Networking

Keynote speaker:

Mr. Jonathan Moynihan,
Executive Chairman of PA Consulting Group, London
Chairman of Ipex Capital, London
SM in Management from MIT
Member of the Dean's Council, MIT Sloan School.

Panel speakers:
(by alphabetical order)

Mr. Abdullatif Al-Othman
Senior Vice President of Finance, Saudi-Aramco
Member of the International Association of Energy Economics
MBA, MIT Sloan School.

Mr. Jürgen Schlangenotto
Managing Director, BNP Paribas, Frankfurt
MBA, ESCP European School for Management

Mr. Manuel Sosna
Co-founder and Management Consultant - Ubitexx GmbH,
“Diplom-Kaufmann” Otto- Friedrich University of Bamberg

Dr. Evangelos Tabakis,
Deputy Head Risk Management Div, European Central bank
MIT, PhD. in Mathematics
Registration Form

Please return by Fax to: +49-451-79.25.03 or by email: mtchikhaoui@alum.mit.edu

Family Name: ____________________________________________________________
First name: ____________________________________________________________
Address:
Street: ________________________________________________________________
ZIP: ____________ City: _________________________________________________
Email: ________________________________________________________________
Tel: ________________________________________________________________

Company or organization: ____________________________________________

MIT Club Member  Yes ___  No ___

Participation Fee (per person):
70 € for Club member and spouse
90 € for non-member

The fee covers:
- Panel Discussion cost
- Coffee, tea, water, soft drinks
- Cocktail Reception
- Keynote speech cost.
- Dinner. (N.B.: Drinks are extra and on self pay basis).

Payment
Advance payment is required by September 30, 2009 at the latest.
Please make payment to the order of the MIT Club of Germany
Konto Nr.: 648261, BLZ: 330 500 00, Stadtsparkasse Wuppertal

Cancellation
Please note:
There will be no reimbursement for cancellation after September 30, 2009

I hereby submit my binding reservation.

Date ____________  Signature ___________________________________________
Since 1992 Jon has been first, Chief Executive Officer and now, Executive Chairman of PA Consulting Group, overseeing PA’s worldwide activities. PA Consulting is a global implementation-oriented Consulting firm, with some 3,000 personnel and 40 offices in 20 countries. Its various Practice areas include the former Pugh-Roberts Inc, the system dynamics company started at MIT. PA’s share price in 1992 was $0.15: since then it has delivered a total shareholder return of some $15.

In addition to chairing PA Consulting, Jon also heads Ipex, chairing a portfolio of Venture capital companies and other investments. In particular Aegate, an innovative leader in the field of drug authentication www.aegate.com; Zensify, personalised advertising to mobile phones www.zensify.com; ProcServe, eProcurement solutions and services www.procserv.com; Crombie, development of new PCB surface finish technology www.crombie123.com, and Autotxt, specialists in vehicle tracking and in-car telematics www.auto-txt.com. 

Jon worked previously at First Manhattan Consulting Group in New York; Strategic Planning Associates in DC; McKinsey and Company in Amsterdam, and War on Want and Save the Children in India and Bangladesh.

Jon has published multiple articles on finance, strategy, the economy and other topics such as Energy and Telecommunications in newspapers such as the Financial Times and the Wall Street Journal. He has been quoted on industry trends in publications ranging from the Economist to the American Banker, Barrons and Newsweek. He has lectured on Strategy and Leadership at Wharton; the University of Michigan; and at MIT. Jon published a handout on mergers and acquisitions in the banking industry; wrote a chapter in the first Handbook of Derivatives, on Swap Profitability; and authored a series of reports on global trends in Managing for Shareholder Value.

Jon was educated at Balliol College, North London University, and MIT. He helped found and until recently was Chairman of the Helen Bamber Foundation (a charity for victims of torture and other human rights violations). Jon is a Foundation Fellow of Balliol College; until recently was Chairman of the Balliol Campaign Board; and is currently a Member of the Dean’s Council, Sloan School. He was appointed OBE, 1994.
Panelists:
(by alphabetical order)

ABDULLATIF A. AL-OTHMAN
Senior Vice President of Finance
Saudi Arabian Oil Company (Saudi Aramco)

Abdullatif A. Al-Othman is Saudi Aramco's Senior Vice President of Finance Business Line which covers the Controllers, the Treasurers, and the General Auditing functions.

Mr. Al-Othman has over 20 years of experience in planning and managing oil and gas projects, and he was the Vice President of Saudi Aramco Affairs, responsible for Government and Public Relations before he takes over his current post. He has participated in the execution of various major hydrocarbon projects for Saudi Aramco, including Gas Gathering, Ras Tanura Refinery modernization project, Ju'aymah rebuild project, Marjan completion and Ras Tanura Refinery upgrade projects.

Abdullatif functioned also as manager of the Project Support and Controls Department in the Project Management organization, and as manager of Contract Review and Cost Compliance in Finance. He served as well as manager of Business Analysis in Corporate Planning and manager of Crude Oil Sales and Marketing in International Operations.

He has a Bachelors Degree in Civil Engineering from the University of Petroleum and Minerals (1979) and a Masters Degree in Business Administration from MIT Sloan School of Management (1998).

In 1997 Mr. Al Othman served as President of Project Management Institute – Arabian Gulf Chapter. Mr. Al Othman is also a member of the International Association of Energy Economics, and he is a certified TQM facilitator.

Abdullatif enjoys reading, travel, swimming and recently golfing. He is the father of six: five boys and a seven year old girl.
Jürgen Schlangenotto
Managing Director, Corporate and Investment Banking
BNP PARIBAS, Frankfurt

Jürgen Schlangenotto joined BNP PARIBAS in September 2008 as Managing Director, Corporate and Investment Banking taking care of the portfolios of a number of major German DAX-Companies.

BNP Paribas is the largest bank in the Euro Zone by total assets and second largest by market capitalization. It ranks 5th in the banking industry worldwide. It employs 205,000 people, of whom 165,000 work in Europe, and maintains a presence in 87 countries. The bank is active in the finance, investment and asset management markets.

From June 1998 to May 2008 Jürgen worked at Morgan Stanley; first as an associate in London, then he moved to the Frankfurt office in 1999. In 2004 Jürgen was promoted to Executive Director overlooking the investment banking business in the general industrial and automotive supply sector in Germany and Austria, covering companies like ThyssenKrupp, MAN, Linde, GEA Group, Continental etc. His area of responsibility covered the full Morgan Stanley product range including strategic and general financial advice, M&A, capital raising, lending, interest and FX hedging, rating advisory, pension funding etc.

Prior to joining Morgan Stanley, Jürgen worked at Lazard from 1995 to 1998: Two years as an analyst at Lazard & Co, in Frankfurt and then as an executive in corporate finance at Lazard Brothers, London.

He holds the German “Diplom-Kaufmann” degree and the French “Diplôme de Grande Ecole de Commerce” from the ESCP-EAP European School of Management in Paris, Oxford and Berlin where he studied from 1993 to 1995. During his university study Jürgen took part at a number of internships among which at the design agency “Carré Noir” in Paris, Landesbank Berlin in Berlin, Morgan Stanley in London and Deutsche Bank in Hamburg.

Jürgen is fluent in German, English and French

He is married and has two children. His hobbies are history and sports (Soccer and athletics).
Manuel Sosna is one of the three founders of ubitexx GmbH and was responsible for Finance, Key Account Management and Marketing from 2002 to April 2009. Now he supports ubitexx, among other companies, as a Management Consultant.

ubitexx GmbH is the leading provider for Mobile Device Management Solutions in the B2B-Area in Europe. Founded in Germany, ubitexx began working with companies in the EU in 2002 to design and implement mobile innovation approaches. Since then ubitexx professionals have advised nearly two hundred companies on how to equip executives for anytime, anywhere communication and to use smartphones to deliver superior results. In November 2008, ubitexx closed a round of venture capital round financing from Target Partners.

From July 1999 to July 2002 Manuel worked at roman bauernfeind Holding (now Mondi Group), first as an assistant to the Executive Board in Linz and Munich, then he became Marketing Director of the entire roman bauernfeind Group with offices in Milan and Belgium. In 2001 Manuel was promoted to an interim General Manager of one production plant in Belgium and also to Key Account Manager for the Food Industry, the most important industry for the group. His area of responsibility covered all offers the group was giving to accounts like Unilever, Procter & Gamble, Nestlé, etc.

Prior to joining roman bauernfeind, Manuel founded his first company: Producta Directmarketing GmbH during his studies and developed the company up to one million Euro turnover in 1998.

He holds the German “Diplom-Kaufmann” degree due to his studies from 1993 to 1998 at the Otto Friedrich University of Bamberg and the University Cattolica di Milano in Italy.

Manuel is fluent in German, English and Italian.

His hobbies are tennis, snowboard, Italy and music productions. Manuel is an active Supporter of the European event: [www.thefestival.eu](http://www.thefestival.eu)
Evangelos Tabakis  
Deputy Head, Risk Management  
European Central Bank

Evangelos is currently the Deputy Head of the Risk Management Division in the European Central Bank (ECB).

Since 1 January 1999 the ECB has been responsible for conducting monetary policy for the euro area - the world's largest economy after the United States. The ECB’s primary objective is to maintain the euro's purchasing power and thus price stability in the euro area. The Risk Management Division in the ECB is responsible for managing the financial risks of the full range of the ECB’s market operations. These tasks include market, credit and liquidity risk management for the asset management activities of the ECB's investment portfolios, consisting of about of €50 billion in foreign reserves and gold holdings and about €10 billion in euro-denominated assets under active management. In addition, the Division manages the risks of the Eurosystem’s credit operations, the operations providing liquidity to the banking system in the euro area, which amounted to €830 billion at the end of 2008. This task includes the monitoring of the credit assessment and valuation of over €11 trillion of assets eligible to collateralise these operations.

Evangelos joined the ECB in 2000 as a financial economist and has worked since then in the areas of Risk Management and Market Operations. He served for two years (2004-2006) as the Secretary of the ECB's Market Operations Committee, the Committee dealing with the implementation of the single monetary policy, including foreign exchange operations, and with the management of the ECB foreign reserves. He has been in his current position as Deputy Head of Risk Management since 2006, while being also a member of the Vendor Models Task Force of the Basel Committee on Banking Supervision.

Before joining the ECB, Evangelos held a number of academic positions at Yale University, the University of Bayreuth in Germany and the Athens University of Economics and Business in Greece. His research focused originally on multivariate statistics and the relation to data mining and machine learning before moving into areas of mathematical finance and risk management. He has published in the areas of mathematical statistics, quantitative finance and risk management. In 2009 he co-authored and co-edited the first comprehensive book on “Risk Management for central banks and other public investors”.

Evangelos holds a first degree in mathematics from the University of Athens and a Ph.D. in Applied Mathematics from the Massachusetts Institute of Technology. He is a certified Financial Risk Manager (FRM®).
As venue for the event we have chosen:

**The Westin Grand Frankfurt Hotel**

Konrad-Adenauer-Straße 7  
60313 Frankfurt am Main  
Phone: +49-69- 2981-750  


The Westin is a luxurious 5 star hotel located directly in Frankfurt’s city center, near the famous ‘Zeil’ shopping mile and the exclusive ‘Goethestrasse’. The U-Bahn and S-Bahn stations are also found right near the front of the hotel. Using public transport facilities, you can reach the main train station in five minutes and the Frankfurt International airport within 20 minutes.

We have reserved a bloc of 10 rooms for October 9 and 20 rooms for October 10 under the code “MIT” at special rates:

- **Single room**: 149 EUR per night including Buffet breakfast and 19% VAT  
- **Double room**: 179 EUR per night including Buffet breakfast and 19% VAT

The hotel has designed a special link for us (with our MIT Club Logo) to make online room reservation. Here is the link:

http://www.starwoodmeeting.com/Book/mitclub

Reserve your room before **September 20, 2009**. After this date the group rate is subject to room availability.